



# Schaffer Scoop

## 2008 Issue 1

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SCHAFFER MANAGING DIRECTOR CAMERON MOIR  
AND COMPANY DIRECTOR ELIZABETH MOIR.

## Welcome to our newsletter



GUS HENRY CONSIDERS WHICH SCHAFFER  
MODEL MEETS HIS APPROVAL.

Drum roll, please! We are happy to present the first issue of our newsletter – **Schaffer** Scoop. We believe it's a great way for us to keep in touch with our community of clients, dealers and friends.

Three years ago, we made the decision to import **Schaffer** loaders from Germany to Australia. As with any new venture, it was a big step but we recognised that there was a real gap in the Australian market for an industrial quality articulated loader that was agile and compact – a niche in which Schaffer has now proved its worth with distinction.

From the outset, we had absolute confidence in the **Schaffer** product, which is the market leader in Europe for loaders with an operating weight of up to five tonnes. We also believed that if we could back our excellent product with very personal, human-scale service, we really would be on a winner!

With more of you making the commitment to **Schaffer** loaders and using them for your work, there is a growing band of loyal, enthusiastic Aussie converts to Schaffer's distinctive red machines. Some of you are now buying your second or third machines, which is a ringing endorsement.

The word about **Schaffer** is spreading. And this newsletter is part of our plan to spread it further. We would like to thank all of you who helped us from the beginning by supporting a new brand from "a young guy and his mother". We hope to see you soon!

CAMERON AND ELIZABETH MOIR

## Meet our youngest fan

When 16-month-old Gus Henry found a Schaffer brochure under the Story Bridge in Brisbane, he became a boy obsessed.

To satisfy his infatuation with the red "tractors" as he calls them, his dad contacted Schaffer Loaders, who sent a DVD and some fresh Schaffer brochures for Gus.

"It would appear he wants one pretty bad, we're going to need a bigger garage," says young Gus's father Darren.

Schaffer management predicts that Gus has a good future in the earthmoving or engineering industries, and that one day he will have a Schaffer of his own.

Sales 1300 88 21 61

# Who's choosing Schaffer

Schaffer is the loader of choice for Australian clients in a range of industries including earthmoving, construction and mining, shire councils, sand and soil yards, building, landscaping, turf, flower and tree farms, landscaping and more. Meet some people who are proud to say: "I own a Schaffer".



## Ready to rock and roll

**Schaffer owners:** Ben and David Peterson and Milton St John of Rock and Water

**Industry type:** Sand, soil and rock supplies

**Location:** Blacksoil near Ipswich, Queensland

**Model:** Schaffer 5058ZS (70hp)

**Accessories:** 4-in-1 bucket, GP bucket, forks, chain trencher and post-hole digger

**Usage:** Moving rocks and building rock walls, trenching, sand and soil yard work

**Requirement:** An extremely heavy duty yet compact loader capable of lifting heavy rocks and various other tasks

**"You said it!":** Yard foreman Milton says: "Without the loader, we're bugged! It has a 4-in-1 bucket that is terrific on the job site. It's the best thing we've bought for our business."

**Technical stuff:** The Schaffer 5058ZS has a 20% greater articulation angle than other machines and is easy to drive with all the functions on one joystick, including a hydraulic quick attachment for changing tools. "The hydraulic quick change attachment is brilliant. It cuts changing time in half and I don't need to get out of the vehicle every time I have to change a tool," Milton says.



Watch the DVD or ask for a demo!

Experience the Schaffer difference for yourself! Request a Schaffer DVD, which shows the full range of Schaffer articulated loaders in working conditions. Better still, ask for a demo. Contact your nearest dealer or Cameron on 0417 669 707 now!



## Verging on perfection

**Schaffer owners:** City of Canning

**Industry type:** Local government

**Location:** Perth, Western Australia

**Model:** Custom-built Schaffer 4048 (50hp)

**Accessories:** Vegetation grab

**Usage:** Verge collection pick-ups

**Requirement:** A small, robust machine light enough to be towed on a trailer behind the rubbish collection vehicle and low enough to get under verge trees

**"You said it!":** The Council's machine operator Stuart Maddison says: "I find it very user-friendly and easy to operate, particularly over kerbs with its oscillating articulation joint. It's smoother and more comfortable than other machines and it has good visibility."

**Technical stuff:** After nearly two and a half years and 2,500 hours of work, the City of Canning's German-made Schaffer loader has been off the road for only one day for a minor repair. Spare parts and servicing are available locally.

## Star of the fleet – the Schaffer 3150

Renowned Western Australian landscaper Tim Davies of Tim Davies Landscaping has given the Schaffer 3150 star billing by adding a third machine to his fleet.

This 50hp heavy duty model has proved a tough workhorse for the company's big landscaping projects in the north, including the luxurious Novotel Ningaloo Resort at Exmouth which features a local theme of Millstream palms, dry creek beds, rammed earth walls and coral motifs cut into metal fence panels.

Tim says the 3150 is "head and shoulders" above a previous lightweight loader he bought. "We made a bad business decision by buying the other loader," he says. "We like to buy quality and have now found the right machine."

Operators at Tim Davies Landscaping have used it for digging, loading and backfilling soil after planting, digging drainage trenches and lifting steel panels onto rammed earth walls. It has also been used to unload road trains, taking off pallets of bricks and cement. The company had a lifting jib made to lift limestone blocks.

TIM DAVIES OF TIM DAVIES LANDSCAPING WAS SO PLEASED WITH HIS SCHAFFER 3150, HE BOUGHT TWO MORE.

Cameron Moir, the manager of Schaffer Loaders in Australia, worked closely with the Schaffer factory in Germany to tailor the 3150 to suit Australian needs for a compact loader with the industrial muscle to lift huge loads.

He says the 3150 is unrivalled in the weight it can pick up relative to its size. This is due to its mast, which has been shortened for Australia to a 2.5 metre pivot point.

"The mast is extremely heavy duty, made of 30mm plate," Cameron says.

"The massive lift cylinder, usually found in a six-tonne loader, is designed to pick up heavy weights.

"Another major feature is the machine's low centre of gravity. It's extremely

stable as the load centre has been brought in with a shorter mast.

"The long wheel base compared to skid steers allows it to ride over rough construction sites with ease, giving the operator a smooth ride and much more traction, as the wheels stay on the ground. But it's still high enough to tip into a six-wheeler dump truck."

Cameron says market acceptance of the 3150 has been gratifying. "It's been chosen by the Broome Shire, a landscaper in Cooktown and the Hydro aluminium smelter among others and is now our most popular machine."

**"We like to buy quality and have now found the right machine."**



### Bright little star – the Schaffer 2026

Schaffer's little 26hp star, the 2026, has now been factory-modified in Germany to meet a demand for a loader of good capacity that is truly compact.

There's a Schaffer dealer near you

**QLD**  
BlackTrac  
123 Beatty Rd  
Archerfield

**Craig Harding**  
0447 149 452

**QLD**  
David Evans Group  
Taylor St  
Toowoomba

**Alan Geldard**  
0427 622 712

**NSW**  
TT Equipment  
152 Hartley Rd  
Smeaton Grange

**Cameron Moir**  
0417 669 707

**WA**  
Boya Equipment  
16 Foley St  
Balcatta Perth

**Andrew Barbarich**  
1800 086 157

**SA**  
Daak Engineering  
151 Sir Donald  
Bradman Dve Hilton

**Andrew Abbott**  
0407 988 690

**VIC**  
Godings Machinery  
Rockbank  
Whittlesea

**David Cox**  
0417 518 283

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## Did you know?

- > Schaffer is Europe's leading brand in articulated hydraulic loaders with an operating weight up to five tonnes.
- > Schaffer represents the best in German engineering backed by the best in personalised Australian service.
- > Schaffer loaders have a proud 50 year history.
- > Schaffer machines are renowned for their superior industrial quality German engineering in a compact form.
- > Schaffer offers class-leading articulation angles from 42 degrees to 65 degrees for maximum agility in tight situations.
- > Schaffer uses only reputable brand name components like Rexroth/Bosch for the hydraulics, Kubota for the motors and ZF for axles.
- > Schaffer's reliability means more hours on the job, less downtime.
- > The Schaffer range includes articulated and telescopic loaders from 20hp to 130hp.
- > Schaffer loaders are factory-customised for the Australian market and can also be further customised for the individual client.
- > Schaffer loaders can be fitted with an array of different accessories such as post-hole borers, trenchers, sweepers, demolition hammers, slashers, mulchers, pallet forks and buckets.



# Tool up with accessories

To call Schaffer machines "loaders" is a bit misleading. In reality, they are complete "integrated tool carriers" that can tool up to do just about anything.

The Schaffer versatility is due to the exceptional flow and pressure in the auxiliary hydraulics. As well as a regular 4-in-1 bucket or pallet fork, it's possible to run a range of

60 different tools including slashers for mowing, sweepers for cleaning, augers for post-hole digging and many more.

Schaffer has set up an alliance with Digga and Norm Engineering to ensure you can get just the tools you need. In fact, any Schaffer machine can be individually customised to suit your personal preferences and the job in hand.

made by **SCHAFFER**